



EMPLOYEES'

**OLD-AGE BENEFITS
INSTITUTION**

(Ministry of Overseas Pakistanis and Human Resource Development,
Government of Pakistan)

Request for Proposal

Procurement of NGFW Firewall

RFP Number: EOBI/IT/2024-25/01

Feb, 2025

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INVITATION to e-BIDS

1. The Employees' Old-Age Benefits Institution (EOBI) invites bids from reputable Firms for providing **NGFW Firewalls to its Head office in Karachi and D.R Site in Lahore** from eligible bidders who are registered with PPRA for E-Procurement on "e-Pak Acquisition and Disposal system (e-PADS)", based in Pakistan registered with the Federal Board of Revenue or relevant tax authority, holding valid NTN and Sales Tax numbers, and appearing on the Active Taxpayers List (for both Income and Sales tax). For using the e-PADS, unregistered bidders may first register on website <https://eprocure.gov.pk/#/supplier/registration>; in case of any technical difficulty in registration or using ePADS, the prospective bidders may contact PPRA's technical team.
2. The bidding shall be conducted in line with the **Single Stage Two Envelope Procedure** of the Public Procurement Rule 2004 and any regulations, Regulatory Guides, Procurement Guidelines or Instructions issued by the Authority (from time to time) and is open to all potential bidders
3. The complete set of bidding documents containing complete information and detailed terms & conditions are available on the websites of PPRA (www.ppra.org.pk), EOBI (www.eobi.gov.pk) and e-PADS (www.eprocure.gov.pk). Interested eligible bidders may obtain further information from Mr Wahab Ahmed Deputy Director (IT). 92-21-99225375-76-during office hours.
4. All e-bids must be submitted by using EPADS on/or before **26-02-2025 11:00 A M.** Manual submission of bids will not be accepted. Electronic bids will be opened on the same date at **11:30 AM** on www.eprocure.gov.pk.
5. Bids must be accompanied by a Bid Security of Rs 250,000/- in the shape of pay order/demand draft/call deposit/banker's cheque in favor of of EOBI .Original bid security must reach to the Director (GAD) EOBI at EOBI House 190/1/B, BLOCK 2, PECHS, NURSERY, KARCHI on/or before 11:00 AM of bid closing date **i.e 26-02-2025**
6. EOBI reserves all rights to accept or reject any or all of the submitted proposals in accordance with the PPRA rules.

Director (GAD)
General Administration Department, EOBI Head Office,
190/1/B, Block-2, PECHS, Karachi
Tel: 021-99225397
Email. director.gad@eobi.gov.pk

Request for Proposal

Summarized Important Information

| | |
|-------------------------------------|--|
| Project Title | NGFW Firewall |
| Project Time | To be completed within 2 weeks after award of contract |
| Date of Issue | From the date of the advertisement |
| Last Date of Submission and Opening | Last date as mentioned in the advertisement _____ |
| Contact Number | 021-99225375-76 |

Overview of Employees' Old-Age Benefits Institution

Employees' Old-Age Benefits Institution (EOBI), Ministry of Human Resource Development, was established through EOB Act 1976 in July 1976 to provide monetary benefits (pensions and grants) to registered insured persons (employees of commercial and industrial establishments). Currently, EOBI is paying more than five hundred million rupees per month as monetary benefits to more than 778,000 eligible pensioners. EOBI has more than 151,000 registered employers (commercial and industrial establishments) and about 10.0 million registered employees (Insured Persons).

The core function of EOBI is to register employers, their employees, collect monthly EOB contribution from registered employers and insured persons and disburse pension and grants. The functions of contribution collection and pension payment are performed through designated bank branches of Bank Alfalah all across Pakistan.

For more information about EOBI, please visit <http://www.eobi.gov.pk>.

1. Minimum Eligibility Criteria

| S.# | Description | Action to be Taken |
|-----|--|---|
| 1 | The bidder must have completed at least three 03 similar projects | Proof required |
| 2 | The Bidder must be Registered with FBR/Sales tax and provincial revenue boards | Proof of active tax payer required |
| 3 | The bidder should not be in litigation with EOBI and any other Federal Govt. Organization and is not black listed by the Government. | An affidavit required on RS. 100 Bond Paper. (As per format prescribed Annex-G) |
| 4 | Annual Sales report of at least Rs. 300 Million over the last three (03) years. | Proof required |

2. Scope of Work

- The bidder is required to deliver, install, configure, support and maintain the required quantity of following Equipment at EOBI Head Office Karachi and DR-Site hosted in Multinet Data center at Lahore throughout the warranty period.

| S. No. | Description/Specification | Qty | Location |
|--------|--|-----|---|
| 1 | NGFW Firewall (With 3 years warranty and 3 years security subscription) | 2 | EOBI Head Office, Karachi 190/1/B, Block-2, P.E.C.H.S, Karachi |
| 2 | NGFW Firewall (With 3 years warranty and 3 years security subscription) | 2 | DR-Site, Lahore, 1 st Floor, NTC Building, 6 Race Course Road, Lahore |

- The Responding Organization will be responsible to dismantle and replace the old firewalls with the proposed firewalls along with complete cabling on both locations.
- The RO will be responsible to ship the old firewall from D.R Site Lahore to Head Office Karachi.
- The RO will be responsible for installing and configuring all firewalls on both locations.
- The RO will provide all needed equipment's including (cables, transceivers). Any equipment needed to make the Firewall work properly should be provided by the winning bidder even if not listed in this document.
- Move and migrate all the current settings and policies from the existing firewall to the new firewalls without affecting the current network of the organization in terms of performance or availability of services.
- The RO will perform a successful failover test scenario for the firewall appliance.
- The RO will Provide the necessary licenses for the firewall (Hardware and Security Subscriptions), which are valid for 3 years starting from the date of Installing the hardware at EOBI Data Centers.
- Provide onsite Training for the Firewall covering administration and analysis aspects of the Firewall for EOBI Data Center Staff.

- Provide Technical support during the official working hours of the institution or outside the official working hours for emergency cases after the approval of the concerned department in the institution and as per the SLA
- The winning bidder after finishing the installation and configuration of the Firewall should check all the policies setting on the new firewalls, enhance them if needed and make sure they follow the Vendor security best practice.

3. Next Generation Firewall Specifications

1. Responding organizations must propose Four (04) Next generation firewalls with three (03) years of below mentioned subscription and support services.
 - a) Advance Intrusion Prevention system
 - b) Advance Malware Protection
 - c) Application Control
 - d) URL, DNS and Video Filtering
 - e) File blocking and Filtering
 - f) Quality of Service
2. Quoted Firewall must be in the leaders' quadrant in Gartner's enterprise security firewall report for the last 5 years.
3. The proposed product shall support robust GUI configurations of both IPv4 and IPv6 firewall policies.
4. The proposed products should have onboard SSD internal storage for storage of logs, event etc.
5. The proposed product must be based on hardware architecture for Security features inspection (NG Firewalling, SSL/TLS inspection, IPS, Antimalware etc) in the hardware
6. The proposed product should be able to facilitate administration audits by logging detailed activities to event log - management access and also configuration changes
7. The proposed product shall have the ability to interconnect discrete security solutions into an integrated whole to detect, monitor, block, and remediate attacks across the entire attack surface.
8. Administrators shall be able to group interfaces, both physical and virtual, into zones that simplifies the creation of security policies.
9. Administrators shall be able to configure both IPv4 and IPv6 DHCP service on an interface of the proposed product.
10. The proposed product must support active-passive (failover HA), active-active (load balancing HA) and Clustering.
11. The proposed product shall support various QoS (quality of service) techniques, including: Traffic policing, Traffic shaping and Queuing
12. The proposed firewalls shall support at least 128,000 concurrent sessions with all threat prevention enabled features and at least 8,600 new sessions per second.
13. The proposed firewalls shall deliver at least 11.5 Gbps IPSEC VPN throughput based on 512 byte Transaction Size
14. The proposed firewalls shall deliver at least 1000 IPSEC site-to-site tunnels if required.
15. The proposed product shall provide ability to allow/monitor, block and quarantine attachments or downloads after malware detection using various technologies:
 - a) Malware signature database
 - b) External file analysis with integration with on-prem or cloud-based sandbox service.
 - c) File checksums query using cloud-based malware database

16. The proposed product shall support the upgrade of the firmware without interrupting communication through the cluster.
17. The proposed product shall detect over 4,000+ applications for Application visibility and Control
18. The proposed product's IPS engine shall offer:
 - a) Signature based detection using real time updated database
 - b) Anomaly based detection that is based on thresholds
19. The proposed product shall support various logging facilities
 - a) Local memory
 - b) Local Storage
 - c) Multiple concurrent syslog servers
 - d) Log storage for 45 Days
 - e) Ability to schedule PDF report generation and send it over email
 - f) Populate all logs with user identity (traffic, IPS, URL, data, etc.)
 - g) Logged user-identification correlated in real-time
20. Dedicated High Availability ports (preferably 1G) with High Availability, Active / Active with Asymmetrical Routing support and Active/Passive.
21. Functional Requirements
 - a) Unlimited Concurrent User License for IPSEC, Remote, & SSL Client Based VPNs
 - b) Possibility to support internally developed applications with application ID customized manually by the customer
 - c) The NGFW platform shall support multiple virtual routers to run different set of routing protocols (Interfaces can be binded to different virtual routers)
 - d) Anti-Virus should not reduce the IPS inspection throughput and should be able to give full threat prevention capabilities
 - e) Support IPSec VPN, and dynamic site-to-site VPN support with LSVPN
 - f) Inspect content in real-time. Protect the network against attacks and malware embedded in application traffic at low-latency, high throughput speeds, with all signatures applied at the same time
 - g) Policy-based control by application and/or application category (non-port based) - as a policy matching criteria
 - h) The proposed solution should be able decrypt ssh/ssl/tls 1.2 protocols and extend Advance Malware Protection to all file types over HTTP, HTTPS, POP3, IMAP, FTP, SMTP and SMB
 - i) The proposed firewalls shall support Denial of Service (DoS) and fragmented packet Transmission Control Protocol (TCP) reassembly, brute force attack, "SYN cookie", "IP spoofing" and malformed packet protection
 - j) The proposed firewalls shall support standards-based link aggregation (IEEE 802.3ad) to achieve higher bandwidth
 - k) The proposed firewalls shall support IPv6 routing for virtual routers
 - l) Should support Syslog Receiver feature that would allow the firewall to be integrated with any known NAC, and WLAN controllers for user identification.

4. Instructions for Responding Organizations (ROs)

The selection procedure will be through **Single Stage Two Envelopes** bidding procedure. The Bidder is expected to examine all instruction forms, terms and specifications in the bidding documents. Failure to furnish all information required by the bidding documents and/or to submit a bid not substantially responsive to the bidding documents will be at the bidder's risk, which may result in rejection of bid.

5. Submission Bids

- a) The PDF copy of the Technical and financial proposal/bid shall only be submitted online on EPADS no hardcopy shall be entertained.
- b) In the first instance, the "Technical bid/Proposal" shall be opened for technical evaluation and the "Financial Proposal" shall remain unopened in the system
- c) EOBI shall evaluate the Technical Proposal in a manner prescribed in **Annexure-E**, without reference to the price and condition EOBI shall reject any proposal which does not conform to specified requirements.
- d) During the technical evaluation, no amendments in Technical Proposal shall be permitted.
- e) After evaluation of the technical proposals, EOBI shall open the financial proposals of the technically responsive bids online, and shall communicate the date, time & venue through system in advance, within the bid validity period.
- f) The Technical and Financial Proposal will be evaluated based on EOBI's evaluation criteria as provided in **Annexure-E** of this document.
- g) The Bid Application Form, List of Deliverables, Technical Specification, Format for Financial Proposal and others given as separate annexes to this RFP, enclosed herewith, shall be submitted in original and duly signed. The authorized person signing the bid document must state full name and authorized position/designation underneath with signatures.
- h) The erasing and/or alterations, if any, in the bid shall be authenticated by the authorized representative of the RO by his/her full signature.
- i) Ambiguous and incorrect answers and/or incorrect filling of Bid Documents will render the bid liable to rejection.
- j) Bids through cable, telegraph, telex, fax, or e-mail shall not be considered.
- k) The bids shall not rely on any interpretation or correction given by any person except the written addenda and/or corrigenda to documents issued by the General Administration Department of EOBI.

6. Selection Procedure:

- 1) Initially, only Technical proposals of bidders meeting the minimum eligibility criteria will be opened in the presence of bidder's representatives who choose to be present.
- 2) For qualifying in Technical evaluation, bidders shall fulfill all the requirements as laid out in Technical Evaluation Criteria at **Annex-E**. If any of the mandatory requirements is not met by the bidder, the bid will be cancelled straightaway and no further consideration will be given. Moreover, bidders will have to secure at least 70% marks in Technical Evaluation.
- 3) Financial proposals of bids found technically non-responsive will be returned un-opened.
- 4) On the basis of technical evaluation, the financial proposal of only technically qualified bidder will be opened in the presence of their representatives who choose to attend. Financial evaluation is assigned a weightage of 30%.
- 5) Technical evaluation of the firms shall be based on information provided in Technical Proposals. Results of Technical Evaluation Committee (TEC) shall be final and binding upon the bidders and shall not be challenged. EOBI is not required to provide explanation for awarding marks.

- 6) Technical and Financial scores shall be assigned separately to the bids. The scores of Technical and Financial evaluations shall be summed to obtain the Final Score. The successful bid shall be the bid with the highest Final Score.
- 7) Without prejudice to any other bidder, EOBI shall issue a Letter of Intent to the successful bidder who in turn shall provide a letter of acceptance to EOBI clearly expressing will to undertake the contract.
- 8) Prior to the signing of the Contract and within 21 (twenty-one) calendar days of Acceptance of Letter of Acceptance, the successful bidder shall ensure following Insurance & Compliance Policies for the purpose of this Contract
 - a. An Indemnity Bond / Integrity Pact (If applicable) on Rs 100/= Stamp Paper in the form of certificate prescribed at **Annex-H**
 - b. Performance Guarantee in shape of Bank Guarantee (unconditional & irrevocable as per attached format **Annex-F**) to be submitted by the successful bidder for the purpose of this Contract and shall be equal to 5% (Five percent) of the total contract value, to be submitted prior to the signing of the Contract and within 21 (Twenty One) calendar days of Acceptance of Letter of Acceptance. In case of any Banking channel problem, a Pay Order amounting to 5% of the total contract amount may be submitted within 14 working days
- 9) EOBI reserves the right to amend/change/revise the TORs of invitation if deemed necessary. The Successful bidder shall have to provide the services accordingly.
- 10) Within 15 days of the issuance of Letter of Acceptance, selected bidder has to sign a formal agreement with EOBI for the assigned work.

7. Rejection of Bids:

- i. All those bids that fail to meet the eligibility criteria as spelled out in the Tender Notice shall be rejected.
- ii. All bids that are not accompanied by the required Bid Security shall be rejected.
- iii. All bids that materially deviate from the formats specified for Technical and Financial Proposals shall be rejected.
- iv. A bid shall be rejected, if, at any stage of the procurement process, it is revealed that a bidder has concealed information or has provided misleading or incorrect information in order to gain unfair advantage over its competitors. The decision of the EOBI Purchase Committee shall be final and binding on all bidders in this regard.

8. Terms of Payment:

- i. EOBI shall make payment after the successful bidder has completed all aspects of installation and commencing of deliverables and after receiving of satisfactory performance report from IT Department.
- ii. EOBI shall make all payments through crossed-cheque made in the name of the successful bidder.
- iii. Invoices will be cleared as soon as possible upon receiving the invoice.
- iv. Bidder should mention all costs involved including applicable Government taxes in financial bid deemed necessary to complete the scope of work.
- v. All Federal and Provincial Taxes levied by the Govt. from time to time shall be applicable and will be borne by the vendor.

9. Liquidated Damages:

- i. In case of delay of delivery of services/downtime for reasons within control of the selected bidder, EOBI reserves the right to get specific damages not exceeding 10% of the total amount of the contract at the rates prescribed in Annex-D.

- ii. If the work is not executed to the entire satisfaction of EOBI, EOBI reserves the right to reject it altogether with serving 30 days prior notice and get the work done by some other party at the risk and cost of the selected bidder.

10. Termination, Closing, & Renewal of Contract:

- i. EOBI reserves the right to cancel an issued work order provided that bidder has not responded within 15 days with a letter of Intent.
- ii. After award of work order, if, during the course of project, bidder is found have concealed and/or manipulated information to get the contract, the contract may be cancelled and notice of damages be served to the bidder.
- iii. As per PPRA rules, such bidder may also be reported for inclusion in “black listed” companies in PPRA record.
- iv. After expiry of contract period, the contract shall be closed as per clause 45 of the Public Procurement Rules 2004.

11. Language

The bids along with any accompanying literature shall be prepared in English language only.

12. Communication

Enquiries regarding this RFP shall be submitted in writing (email, post mail), to:
Wahab Ahmed
Deputy Director (IT/DC), IT Department,
EOBI Head Office,
190/B/1, Block -2, PECHS, Nursery, Main Sharah-e-Faisal Road, Karachi
Phone: 92-21-99225375-76
Email: data.center@eobi.gov.pk

13. Bid Security (Earnest Money)

- a) Scanned copy of the Bid Security to be uploaded along with the online bid and the hardcopy of the Original bid security must reach to the Director (GAD) EOBI at EOBI House 190/1/B, BLOCK 2, PECHS, NURSERY, KARACHI on/or before 11:00 A.M of bid closing date **i.e 26-02-2025**
- b) As soon as an award is made, the provisions in the following paragraphs **c & d**, hereafter, shall operate.
- c) The Bid Security in case of unsuccessful bidders will be returned as soon as possible after rejection on written request received from RO.
- d) In case the RO after acceptance of bid fails / refuses to perform, the Bid Security will be forfeited and encashed.

14. Prices

- a) The prices quoted must be total in Pakistani Rupees in the format as shown in the Annexure-D.
- b) In addition to what is stated at a) the prices given in Annexure-D shall also include all the costs of the tools used, travelling, stationery etc.

15. Validity of Prices / Bids

- a) The prices quoted shall be valid for a period of at least 180 days from the date of opening of the bid with the facility for extension.

- b) Until the contract is executed finally, the successful bidder shall be bound by the terms and conditions of this RFP.

16. Acceptance of the Terms

The submission of the bids against this RFP by the RO means that the RO has read and **accepted the terms and conditions** given in this document, completely; and it has thoroughly examined the specification and particulars in the RFP. Further, the RO is deemed to be fully aware of the nature of the **deliverables** and the purpose for which they are required and shall be bound to accept the contract if placed with it on the basis of the prices and quality of the service as stated in this RFP.

17. Delivery Period

- a) The entire service provisioning should be **done within two (02) weeks as per the agreed work plan and time lines. Any variation in time must be mutually agreed and documented but authorized by EOBI.**
- b) For the Deliverables delayed beyond the delivery period, as specified in the RFP, or as per letter of award, the liquidated damages may be waived fully or partially by the Committee, with the approval of the Chairman EOBI, if there are reasonable grounds for such a delay.

18. Rights of Employees' Old-Age Benefits Institution (EOBI)

- a) EOBI may reject the bid if found **incomplete, conditional or received after due date.**
- b) EOBI reserves the right to cancel the bid prior to acceptance of bid.
- c) EOBI will only accept the best technical and lowest evaluated bid.
- d) EOBI reserves the right to cancel the offer of the RO, whose bid may be evaluated to be the best, if it is revealed to EOBI that the RO does not have the capacity to execute the project or the amount quoted is so less that the delivery of the Deliverables is not feasible to carry out the Contract in accordance with the terms and conditions of this RFP or the RO is involved in any litigation with any other client.

19. Dispute Resolution

The parties shall attempt in good faith to amicably resolve any dispute through senior level of management. Any dispute which is not resolved shall be referred to arbitration by a sole arbitrator who shall be appointed with mutual agreement of the parties under the Pakistan Arbitration Act, 1940 and failing such mutual agreement the arbitrator shall be appointed by the court. The seat of arbitration shall be Karachi.

20. Errors in the Bids

- a) Any arithmetic error found during evaluation of bids shall be rectified on the following bases.
 - i. If there is discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the **unit price** shall prevail and EOBI shall correct the total price.
 - ii. If there is a discrepancy between the amount in words and amount given in figures, the **amount in words** shall prevail however if the discrepancy is unavoidable and not related to the Bid Security, EOBI reserve the right to reject the bid.
- b) If the RO does not accept the corrected amount of the bid, bid will be rejected and the Bid Security submitted with the Proposal shall be forfeited.

Annexures to RFP

Annexure-A

Format for Technical Proposal

In addition to the format given, the technical proposal should be concisely presented and structured in the **form of chapters/sections** to include, but not necessarily be limited to, the following information. Support material should not be part of the main proposal but should be placed in annexes. The format of the technical proposal should also be in line with the Instructions to bidders.

- Project Title
- One page brief on bidder's information especially the contact information
- Table of contents
- Executive Summary
- Documentary evidence / Certificates relating to Minimum Eligibility Criteria
- Check-list of the requirements asked in this RFP
- All the documents asked in this RFP
- Proposed support & maintenance plan
- Proposed Complaint management Plan
- Client feedback with contact details from at least three clients who have been served by the bidder
- The language of the bid must be English and alternative bids shall not be considered
- CVs of atleast three (03) engineers having OEM certifications required in Annexure-E

Bid Application Form

Annexure B

Reference No. EOBI/IT/2024-25-02

Dated: _____

Name of Contract: **Firewall Replacement/Upgradation**

The Director General
General Administration Department
EOBI Head Office,
Plot# 190/B/1, Block 2
PECHS, Karachi.

Dear Sir:

1. *Having examined the RFP document, scope and deliverables including Instructions for to ROs, Implementation & Payment Schedule and Addenda for the execution of the above-named contract. We, the undersigned, being a company doing business under the name and address _____ and being duly incorporated under the laws of Pakistan hereby offer to execute and complete such contract and remedy any defects therein in conformity with the said document including Addenda thereto with prices mentioned in the Financial Proposal (in figures and words) or such other sum as may be ascertained in accordance with the said document.*
2. *We understand that all the Schedules attached hereto form part of this Bid.*
3. *As security for due performance of the undertakings and obligations of this Bid, we submit herewith Bid Security drawn in favor of or made payable to "Employees' Old-Age Benefits Institution", Head Office, Karachi and valid for a period of 180 days.*
4. *We undertake if our bid is accepted, to complete the whole of the work comprised in the above-named Contract within the time stated in Implementation and Payment Schedule.*
5. *We agree to abide by this bid for the period of 180 days beyond the date of opening of the Financial Proposal, and it shall remain binding upon us and may be accepted at any time before the expiration of this period.*
6. *Unless and until a formal Contract Agreement is signed, this bid, together with acceptance thereof, shall constitute a binding contract between us.*
7. *We understand that you are not bound to accept the lowest or any bid you may receive.*
9. *We do hereby declare that this Bid is made without any collusion, comparison of figures or arrangement with any other person or persons making a Bid for the above-named Contract.*

Dated this _____ Of _____ 2024
signature _____ In the capacity of _____

Authorized to sign Bid on behalf _____
of _____
**(name of Bidder in Block
Capitals)**

Address: _____

Witness1
Name: _____

Address: _____

Witness2
Name: _____

Address: _____

Minimum Technical Specification

Annexure-C

| Next Generation Firewall Specifications. | |
|---|---|
| Qty | 04 |
| Firewall throughput | 20 / 18 / 10 Gbps |
| IPsec/SSL VPN throughput | 11.5 Gbps |
| IPS throughput | 2.6 Gbps |
| NGFW throughput | 1.6 Gbps |
| Threat Protection throughput | 1 Gbps |
| SSL inspection throughput | 1 Gbps |
| Application Control throughput | 2.2 Gbps |
| Concurrent TCP sessions | 1.5 Million |
| New TCP sessions/sec | 56 000 |
| Virtual Firewall/Router/Domains | 10 |
| Onboard Storage | 480 GB SSD |
| Interfaces | 2x 10 GE SFP+, 18x GE RJ45, 4x Shared Port Pairs, 8x GE SFP |
| Licenses with 3 years OEM support | Firewall, Anti-Malware, Application Control, IPS, URL Filtering |

Summary of Financial Proposal

Annexure-D

| Total bid amount | Figure |
|-----------------------------------|--------|
| | Words |
| Amount (in Rs. Without Sales Tax) | |
| Sales Tax (in Rs.) | |

Note: The RO may provide the breakup of the cost.

Technical Evaluation Criteria

Annexure-E

| S. #. | Evaluation Criteria | Total Marks |
|-------|---|-------------|
| 1 | Bidder should have industry standards certified engineers like; <ul style="list-style-type: none"> • CCNP or Equivalent (Total Marks -10) Marks-2 for each • CCIE's or Equivalent (Marks – 20) Marks-4 for each | 20 |
| 2 | Partnership Status with Principle <ul style="list-style-type: none"> • Tier one = 10 • Tier two = 5 • Tier Three = 3 (Certificate of association required) | 10 |
| 3 | Bidder should have offices in Karachi and Lahore. <ul style="list-style-type: none"> • Both locations = 10 • One (01) location = 05 | 10 |
| 4 | Number of similar project (Firewalls deployed of similar brand). (Please share client reference/POC) =[Number of similar projects] X 5 | 30 |
| 5 | Average Annual Turnover of the firm for the last three years (Annual Audited Report for the last three (03) years Registration Evidence) <ul style="list-style-type: none"> • Above 300 to 500 Million = 30 • Above 200 to 300 Million = 20 • Below 200 Million = 0 | 30 |

Verifiable proofs of all claims made in the Technical Criteria above are mandatorily required. A Technical Bid shall be rejected if found without relevant proof. Bidders must secure 70 marks to technically qualify.

Ratings for tender evaluation will be as follows:-

| S. No. | Description | Evaluation Weight-age |
|--------|--------------------|-----------------------|
| 1 | Technical Proposal | 70% |
| 2 | Financial Proposal | 30% |

Financial bids of firms who score at least 70% on the technical evaluation will be opened before the representatives who wish to attend the tender opening. 30 % weight-age will be given to financial proposals of responding organizations. The formula for financial scoring is that the lowest bidder gets 30 points and the other bidders score 30 multiplied by the ratio of the lowest bid divided by the quoted price.

Example:

Value quoted by lowest bidder = A

Value quoted by second lowest bidder = B

Value quoted by third lowest bidder = C

Financial scoring of the lowest bidder will be = 30

Financial scoring of the second lowest bidder will be = $(A/B)*30$

Financial scoring of the third lowest bidder will be = $(A/C)*30$

Technical scoring out of 100 = A

Carried Forward & Prorated Technical scoring = $A \times 0.7$

Points obtained in the detailed technical evaluation will be carried forward & prorated. Tender will be awarded to the bidder with maximum accumulative points (Technical Score + Financial Score).

The decision will be binding on all concerned and will in no case be challengeable in any forum

PERFORMANCE BANK GUARANTEE

(ON STAMP PAPER OF APPROPRIATE VALUE)

Guarantee No. _____

Dated: _____

Value Rs. _____

Expiry Date: _____

Director (GAD)
Employees Old-Age Benefits Institution
EOBI Head Office,
Karachi.

Dear Sirs,

In consideration of you entering/having entered into Contract No. _____ against Tender Enquiry No. _____ with M/s. _____ hereinafter called the "Contractor" and in consideration of value received from the Contractor, we hereby agree and undertake as follows:

1. To make unconditional payment of Rs. _____ and in such amount as you may require from time to time, as and when called upon by you to do so, being amount covering security for the due fulfillment by the Contractor of all liabilities, obligations, commitments and total and faithful performance of the above-said Contract by the Contractor or contractor's representative(s) or assignees, of which you shall be sole judge.
2. To accept written intimation from you as sufficient evidence of the existence of a default or breach or non-compliance as aforesaid on the part of the Contractor and to make payment immediately upon receipt of the written intimation.
3. To keep this guarantee in full force from the date of this guarantee till all the obligations of the Contractor under Contract are duly fulfilled by the Contractor to your satisfaction.
4. Your indulgence or arrangement or alteration etc. whatsoever with the Contractor in respect of performance of the Contract with or without notice to us shall in no manner discharge or affect this guarantee and our liabilities are committed hereunder.
5. The guarantee shall be binding on us and our successors-in-interest and shall be irrevocable. The guarantee shall not be affected by any change in composition or constitution of the guarantor bank.
6. The Guarantee shall remain valid up to _____.

**For and on Behalf of the Guarantor Bank
Signature and Seal**

DECLARATION OF NO BLACKLISTING AND LITIGATION

(To be submitted on non-judicial stamp paper or e-stamp paper)

I/we _____, address _____, do hereby solemnly affirm and declare as under: -

- *That our firm has not been blacklisted/ debarred from any Government/ Semi Government/ Autonomous/ Public Sector Organization or any Agency.*
- *That the firm has not been involved in any kind of litigation.*
- *That there is no litigation between partners of the firm.*

We further, affirm and declare that above is true to best of our/my knowledge and that nothing has been concealed or hidden therein.

Signature of authorized signatory

Name: _____

Designation: _____

CNIC: _____

Seal/ Stamp: _____

Date: _____

Note:

- i. Duly signed by EOBI or authorized representative having authority letter.*
- ii. To be submitted on non-judicial stamp paper.*

INTEGRITY PACT

DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS. 10.00 MILLION OR MORE

Contract No. _____ Dated _____

Contract Value: _____

Contract Title: _____

..... [name of Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by GoP through any corrupt business practice.

Without limiting the generality of the foregoing, [name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

[name of Supplier] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [name of Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

Name of Buyer:

Name of Seller/Supplier:

Signature:

Signature:

[Seal]

[Seal]